



Estimator

The Role:

Working as part of our established estimating team this role is to provide estimates for civil engineering projects in the water sector. As part of a successful, experienced, and diverse tendering team the estimator will work, alongside other estimators, with bid writers, procurement, and business development officers to collectively develop customer solutions and secure work. Barhale operates across civil engineering projects that include shafts, tunnelling, pipeline, MEICA, rail civils and groundworks, all of which we have the renowned in-house delivery capability. As part of the wider team, our estimators form a key part in the end to end, work winning capability at Barhale, we are looking for a keen, driven, collaborative individual to join us as part of our business development.

Key Responsibilities:

Prepare Estimates

- Interpreting client tender requirements from PQQ and ITT documentation
- Take off and review BoQ's from client information
- Prepare estimates in accordance with Company procedures in a timely manner
- Collate supporting information during the estimating process including opportunity and risk registers together with key assumptions registers.
- Work collaboratively with the Bid Manager, regional business, and planner to agree on methodology and principles.
- Work alongside the Business Development officers on strategic PQQ's and ITT's.
- Work in partnership with the procurement team.

Presentation of estimates at adjudication

- Prepare estimating adjudication pack
- Present basis of estimate and key assumptions
- Maintain notes of adjudication meetings
- Close out actions and monitor customer negotiations, seeking amended authority as required

Handover to site teams at contract award

- Prepare to estimating handover pack
- Present basis of estimate and key assumptions
- Maintain notes of handover meeting
- Provide ongoing support to site teams relating to estimating and key assumptions

Key measures & targets:

- Deliver sufficient work by value and type to meet the Company's objectives

Key relationships:

- Business Unit teams
- Engineering function
- Supply chain function

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Person Specification:

The successful candidate is likely to meet the following criteria:

Essential

- At least 5-10 years of estimating and/or operational experience in one or more of the following areas: shafts, tunnelling, pipeline, MEICA, rail civils and groundworks
- Competent in construction techniques and the associated resource requirements for the above sectors
- Proficient with tender build-ups
- Proficient in using Microsoft Office
- Numerate and familiar with estimating software
- A confident demeanour and the ability to liaise with all levels of personnel and customers
- Excellent organisation, time-management, and prioritisation skills

Desirable

- Chartered Engineer or similar level

About Barhale:

Barhale is one of the largest privately-owned civil engineering and infrastructure specialists with 40 years of experience working UK-wide across the water, transport, built environment and energy sectors. Founded by our Chairman, Dennis Curran in 1980, the group was originally set up as a specialist tunnelling contractor. Whilst we retain our tunnelling roots, repeated success in several sectors of the construction industry has enabled us to expand our skillset and become one of the largest privately-owned infrastructure specialists in the UK.

What we do

We provide design, construction and maintenance services to the following sectors.

- Water
- Transport
- Energy
- Built Environment

We also possess a range of specialist skills to support our civil engineering and infrastructure activities including

- Tunnelling
- MEICA capabilities
- In-house design
- A steel-fabrication and supply subsidiary (BCS Group)

Who we are

Barhale operates as a Tier 1 Partner for blue-chip, regulated, and private clients. We work as part of large frameworks, joint ventures, and alliances, as well as on individual projects developing long-standing relationships based on Trust, Integrity, and Pride.

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Our People

We employ a direct workforce of over 800 employees nationwide. We recognise that our business is only as good as the people we employ, which is why we value them so highly and invest in regular training and development, utilising our dedicated training facility in Walsall.

How to apply:

Please send your current CV and covering email outlining your suitability for the role to careers@barhale.co.uk

We are an equal opportunities employer. We are determined that no job applicant or employee receives less favourable treatment on the grounds of sex, pregnancy or maternity, gender re-assignment, sexual orientation, religion or belief, marriage or civil partnership, age, race or disability. All information will remain confidential to Barhale and will be handled in accordance with the requirements of the Data Protection Act.